

# LaCie

## Quarterly revenue as of December 31, 2007: +18% year-over-year

<i>in millions of euro</i>	Q1 FY08 3 months	Q1 FY07 3 months	Var M€	Var %	S1 FY08 6 months	S1 FY07 6 months	Var M€	Var %
Europe	86.4	66.6	19.8	30%	143.1	103.7	39.4	38%
Americas	31.0	32.9	-1.9	-6%	58.7	65.5	-6.8	-10%
Asia	9.9	8.0	1.9	24%	17.4	15.1	2.3	15%
<b>TOTAL</b>	<b>127.3</b>	<b>107.5</b>	<b>19.8</b>	<b>18%</b>	<b>219.2</b>	<b>184.3</b>	<b>34.9</b>	<b>19%</b>

IFRS - unaudited

### SUSTAINED DOUBLE-DIGIT GROWTH IN SALES

LaCie reported revenue of €127.3 million for the quarter ended December 31, 2007 (IFRS). This outgrows LaCie's internal targets and compares to revenue of €107.5 million in the year-ago period, representing a 18% increase (+23% without forex). The Solutions family accounts for 17% of the revenue, due to a high proportion of holiday sales through the Retail channel at this time of year. Europe accounts for 67% of LaCie revenue, versus 25% for Americas and 8% for AsiaPac. Without forex, Europe, Americas and Asia sales increased respectively by 31%, 6% and 29% YoY.

LaCie reported revenue of €219.2 million for the 6-month period ended December 31, 2007 (IFRS). This compares to revenue of €184.3 million in the year-ago period, representing a 19% increase (+24% without forex). The Solutions family accounts for 20% of the revenue.

### KEY TOPICS OF THE QUARTER AND IMPACT ON THE FINANCIAL OUTLOOK

- ✓ Competition is still very tough on entry-level products. Even though the competitive environment puts pressure on gross margins, the high level of sales allows a satisfying profitability.
- ✓ Launch of 4 new products in January 2008, amongst which 3 belong to the Solutions family.
- ✓ Dividend payment occurred on December 31, 2007. 80% of the dividends were reinvested in shares.

### Next release

S1FY08 results on 02/28//2008 after Euronext is closed.

### About LaCie

Located in North America, Europe, Asia and Middle East, LaCie is the leading manufacturer of computer peripherals for PC, Apple and Linux users. LaCie has differentiated its products through original designs and leading-edge technology. Find all information at [www.lacie.com](http://www.lacie.com).

This press release includes statements that may constitute forward-looking statements. Any statements contained herein that are not statements of historical facts may be deemed to be forward-looking statements. Although the Company believes the expectations contained in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove correct. These statements may involve risks and uncertainties that could cause actual results to differ materially from expected results. Such risks include, but are not limited to, risk factors described in the prospectus and in the Company's periodic and other filings. The Company assumes no obligation to update the forward-looking statements contained in this press release.