

# LaCie

**For the 9 months ended March 31, 2008, revenue grows 13% year-over-year**

<i>in millions of euro</i>	07/07 - 03/08 9 months	07/06 - 03/07 9 months	Var M€	Var %		01/08 - 03/08 3 months	01/07 - 03/07 3 months	Var M€	Var %
Europe	201.8	158.3	43.5	27%	Europe	58.7	54.6	4.2	8%
Americas	88.1	99.1	-11.0	-11%	Americas	28.4	33.5	-5.1	-15%
Asie	27.1	23.1	4.0	17%	Asie	9.6	8.0	1.7	21%
<b>TOTAL</b>	<b>317.0</b>	<b>280.4</b>	<b>36.5</b>	<b>13%</b>	<b>TOTAL</b>	<b>96.8</b>	<b>96.1</b>	<b>0.7</b>	<b>1%</b>

*IFRS - unaudited*

## **SLOWER GROWTH IN THE THIRD QUARTER**

LaCie reported revenue of €96.8 million for the quarter ended March 31, 2008 (IFRS). This compares to revenue of €96.8 million in the year-ago period, representing a 1% increase (+7% without forex). The Solutions family accounts for 26% of the revenue, increasing both in the product mix and in value. Europe accounts for 61% of LaCie revenue, versus 29% for Americas and 10% for AsiaPac. Without forex, Europe and Asia sales increased respectively by 9% and 26% YoY, while Americas decreased by 3%.

LaCie reported revenue of €317 million for the 9-month period ended March 31, 2008 (IFRS). This compares to revenue of €280.4 million in the year-ago period, representing a 13% increase (+18% without forex). The Solutions family accounts for 22% of the revenue.

## **KEY TOPICS OF THE QUARTER AND IMPACT ON THE FINANCIAL OUTLOOK**

- ✓ Noticeable slowdown of the US economy. Economic turmoil combined with a weaker USD negatively impact LaCie consolidated revenue.
- ✓ Launch of 5 new products since January 2008, amongst which 3 belong to the Solutions family.
- ✓ Recognition for superior design: LaCie has been awarded four 2008 Red Dot Awards for the Neil Poulton designed 2big family and Hard Disk, the Sam Hecht designed Little Disk family and the Ora-Itto designed Golden Disk. Additionally, LaCie has received a 2008 iF product design award for its 2big family, designed by Neil Poulton and its Little Disk family, designed by Sam Hecht from the Germany-based International Forum Design GmbH (iF).

## **Next release**

Annual revenue on 07/24/2008 after Euronext is closed.

## **About LaCie**

Located in North America, Europe, Asia and Middle East, LaCie is the leading manufacturer of computer peripherals for PC, Apple and Linux users. LaCie has differentiated its products through original designs and leading-edge technology. Find all information at [www.lacie.com](http://www.lacie.com).

This press release includes statements that may constitute forward-looking statements. Any statements contained herein that are not statements of historical facts may be deemed to be forward-looking statements. Although the Company believes the expectations contained in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove correct. These statements may involve risks and uncertainties that could cause actual results to differ materially from expected results. Such risks include, but are not limited to, risk factors described in the prospectus and in the Company's periodic and other filings. The Company assumes no obligation to update the forward-looking statements contained in this press release.